

WATER AGENCY FINANCE – OUR EXPERIENCE RUNS DEEP

We've been there before.

Since 1966, Fieldman, Rolapp & Associates has been a leading financial management partner for California water agencies. From 1991 to 2005, we served as financial advisors for more California water and wastewater financings than any other firm.

Top 10 California Financial Advisors Utility Financings* Past 15 Years

Financial Advisor	Number of Issues	Market Share	Rank
Fieldman Rolapp & Associates	171	21.9%	1
Public Financial Management Inc	100	12.8%	2
Public Resources Advisory Group	68	8.7%	3
Kelling Northcross & Nobriga	63	8.1%	4
Bartle Wells Associates	63	8.1%	5
O'Brien Partners, Inc.	41	5.3%	6
RBC Capital Markets	32	4.1%	7
Montague DeRose & Associates LLC	27	3.5%	8
Rod Gunn and Associates Inc	21	2.7%	9
EJ De La Rosa & Co Inc	19	2.4%	10
Top 10 Totals	605		

* Water and Sewer

Source: Thomas Financial Securities Data Co., 2006

Practical approaches and effective solutions.

Our mission is to provide sound, unbiased advice and information for your financial management needs. Extensive expertise in both water and financial issues combines to bring uncommon business practicality to every water agency client. From single engagements with smaller agencies to multiple engagements with large, diverse agencies, our approach has stood the test of time, signified by the longevity of our client relationships, sometimes spanning over two decades. The results lead to solutions designed to:

- ◆ save you time and money
- ◆ improve your financial position
- ◆ increase your financial flexibility and
- ◆ position you for the future.